



INTERNATIONAL
DECISION SYSTEMS

894-895 Consultant II Minneapolis, MN

International Decision Systems, Inc. is a world-class software developer of enterprise level software for the commercial finance industry. Headquartered in Minneapolis, MN with global offices in Australia, Europe and India, International Decision Systems, Inc. has a 30-year history of serving the majority of the top 200 leasing organizations worldwide. International Decision Systems, Inc.'s customers are among the largest publicly traded organizations in the world and they value International Decision System, Inc. for its nimble, responsive technology expertise. At International Decision Systems, Inc. you'll be part of an innovative team of professionals who serve the world's commercial finance industry with progressive products and financial depth only available from an integrated strategic partner.

Job Summary:

Works as a consulting team member or an individual consultant on for-fee product implementation, enhancement, integration, conversion, business process enhancement or training projects. Duties performed at customer's site or remotely. Serves as pre-sales support specialist when needed. Operates under general supervision on mid-size projects usually involving single products or single platforms.

Essential Duties and Responsibilities:

Works on small- to medium-sized projects, usually involving single product where design is moderately-complex:

- Analyzes customers' business requirements and technology objectives; develops a plan to meet customers' business needs and executes the plan.
- Estimates time frames, quality and quantity of resources required to successfully implement project; develops project plan incorporating all project variables.
- Completes the work required for the assignment to the satisfaction of the customer.
- Prepares weekly status reports on all project activities when required.
- Serves as intermediate-level pre-sales and post-sales technical support specialist when needed.
- Records all time in the timeframe established
- Travels to customer sites when required with an average of 50% travel.
- Acts as a liaison between customers and company bringing feedback, opportunities and requirements to product management, sales, support, development and executive team.

Qualifications:

Experience/Education:

- Bachelor's degree in business, computer science, sales or marketing; advanced degree is desirable.
- Requires four to five years experience in software design, technical product support, or consulting.

Knowledge, Skills and Abilities:

- Ability to serve effectively as liaison between company and customers.
- Ability to travel internationally
- Excellent communication, presentation, organizational and planning skills.
- Excellent interpersonal skills to work as a team member and customer liaison.
- Proficient PC skills.
- The consultant will have a specialized knowledge and expertise in one or more of the following areas:
 - o Business analysis - understanding of the business processes and issues faced by the IDS customer base and formulating recommendations for improvements
 - o Training skills - understanding and mastering adult learning techniques
 - o Instructional Design - experience and knowledge in creating training materials, learning exercises and job aids
 - o Data migration - experience and knowledge in the databases and data elements used in IDS products as well as how to migrate data from one system to another including data reconciliation and upfront analysis
 - o Third party product knowledge - any third party technical or business software product integrating with IDS products such as DataStage, Integration Manager, reporting tools, Taxware, Vertex, PTMS, etc.
 - o Integration and communication expertise - understanding of integration technologies such as xml, web services, messaging, etc.
 - o IDS software products - in depth knowledge of any product developed, supported and sold by IDS
 - o Accounting expertise - in depth understanding of accounting principles and how they apply to IDS customers' business and IDS products
 - o Industry expertise - in depth understanding of lease/loan regulations, business segments, products and their characteristics
 - o Programming - ability to develop software solutions in UniBasic, java or other languages used in IDS or IDS customers' surround systems

Candidate must be able to pass criminal and credit background check.

This job description is intended as a summary of the primary responsibilities of and qualifications for this position. The job description is not intended as inclusive of all duties an individual in this position might be asked to perform or of all qualifications that may be required either now or in the future.

As an Equal Opportunity Employer, we are committed to a diverse workforce.

To be considered for this position, please apply online at the link below.

<http://rec.direct-assessment.net/test//Forms/LoginAssessment.aspx?SecurityKey=E7D4307D-0243-4E11-9FC1-BCD8422ACAC0>