

## **Traxis Financial Group® Selects Software Solutions Rapport® and ProFinia® From International Decision Systems**

MINNEAPOLIS, Minn., March 20<sup>th</sup>, 2008--International Decision Systems, Inc. announced that Traxis Financial Group has selected *Rapport* and *ProFinia*, the leading asset management solutions for financial institutions and equipment manufacturers.

The Traxis Financial Group provides financial services to a variety of operating companies, including manufacturers of school buses, transit buses and other equipment. Its unique financing structures allow for its operating businesses and their customers to recognize substantial benefits relating to cash, inventory and working capital management. TFG's core focus is to enhance unit sales and optimize production schedules for their operating businesses while offering and delivering innovative, low cost financial solutions to their customers.

Ken Kaminsky, President of Traxis Financial Group, Blue Bird Financial Services (BBFS), and NABI Financial Services (NABIFS) view the selection of *International Decision Systems* solution as a significant strategic advantage for both Traxis Financial Group and its customers. "Our priorities were simple. We needed ease of use, and a product focused on comprehensive and efficient workflow management from origination to funding to servicing/administration," said Kaminsky.

"We are hopeful that the decision to move ahead with *Rapport* and *ProFinia* will streamline our business processes. We plan to leverage the functionality of the software to enhance our existing credit process, expedite our deal flow and maximize our efficiency through standardization and quicker turnaround." said Kaminsky. "The breadth and flexibility of the platform were critical factors used in our decision making process. We are optimistic that it can serve as a fully integrated solution. In addition, the scalability of the product was an important consideration as we plan for significant growth allowing for the servicing of multiple product lines across multiple market segments."

### **About Traxis Financial Group (TFG):**

The Traxis Financial Group provides financial services to a variety of operating companies, including manufacturers of school and transit buses and other equipment manufacturers. Traxis Financial Group provides customized financing solutions to meet the specific needs of our customers. Affiliated with Blue Bird Bus Company and North American Bus Industries, Traxis Financial Group provides flexible lease finance and inventory finance programs for school and transit buses manufactured by those OEMs. Traxis Financial Group also provides financing for assets associated with non-affiliated manufacturers.

[www.traxisfinancialgroup.com](http://www.traxisfinancialgroup.com)

### **About Blue Bird Financial Services (BBFS):**

As a member of the Traxis Financial Group, Blue Bird Financial Services provides many flexible, customer centric financial products and services to help Blue Bird Corporation school bus dealers and their customers meet and exceed their corporate goals and objectives.

Services include flexible OEM inventory and lease financing which integrate seamlessly with the existing Blue Bird school bus delivery process, providing dealers and customers with a mechanism to be responsive to market needs. These offerings enhance dealer and customer benefits through reward-based usage programs and leverage the combined strengths of the Blue Bird Corporation school bus dealer network. For information on Blue Bird Financial Services contact Blue Bird Financial Services media relations group at 203 562 0200.  
[www.BlueBirdFinancialServices.com](http://www.BlueBirdFinancialServices.com)

**About NABI Financial Services (NABIFS):**

As a member of the Traxis Financial Group, NABI Financial Services provides a suite of flexible, customer centric financial products and services to help their customers meet and exceed their corporate goals and objectives. Services include flexible lease and lease purchase financing, thus providing Transit Authorities with a mechanism to be responsive to market needs. These offerings enhance customer benefits through optimization of working capital and cash flow positions. For information on NABI Financial Services please contact NABI Financial Services media relations group at 203 562 0200.

**About IDS Group, Inc.**

IDS Group is the parent of a group of companies known as International Decision Systems<sup>®</sup>, which is a leading provider of asset finance origination and portfolio management software and consulting, implementation and technical support teams used by financial institutions and equipment manufacturers internationally. Headquartered in Minneapolis, Minnesota, IDS Group also has offices in the United Kingdom, India, Singapore and Australia. IDS Group offers one of the largest and most experienced global software development teams in the asset finance industry. For additional information about IDS Group and its subsidiaries visit [www.idsgroup.com](http://www.idsgroup.com), or call 1 866 465 9393 to reach global headquarters.

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