



INTERNATIONAL
DECISION SYSTEMS

For Immediate Release

Media Contacts:

Deb Marshall, IDS Marketing Director, 612-851-3438, dmarshall@idsgrp.com

Konajilo Luseni, Makovsky & Co., Inc., 212-508-9684, kluseni@makovsky.com

**Farm Credit Leasing
Goes Live with IDS Rapport**
*Implementation of Web-based origination-through-booking system
to support lessor's business growth initiative*

MINNEAPOLIS, MN, July 21, 2005 – International Decision Systems (IDS), the standard-setting leader in equipment financing software and service solutions, announced today that Farm Credit Leasing (FCL) has gone live with IDS Rapport and will be rolling out the system beginning in the third quarter to its Farm Credit System association partners.

FCL, an independently chartered institution of the Farm Credit System, is the U.S.'s largest agricultural leasing company, serving more than 7,000 customers and managing over \$1 billion in lease assets. It is a wholly-owned subsidiary of CoBank, which specializes in financing for U.S. agribusinesses, rural utilities and Farm Credit associations.

"We chose to replace a group of disparate systems with one tightly integrated front-end system that uses leasing best practices to simplify bid quote to closing," said Mike Romanowski, Vice President of Strategic Relationships for FCL's parent company CoBank. "Our overarching goal was to integrate and align our business functions and market approach to better serve our partners, and to support our mission to be the preferred provider of financial services to the system."

Mr. Romanowski added that beyond Rapport, IDS played a key role in the business process reengineering stage, "providing strong underlying support which was crucial to the project's success. We've already begun to see the benefits and are keeping in step with future developments in lease accounting."

"It is exciting to see the transformation taking place at FCL," said Todd Davis, Chief Operating Officer of IDS. "Rapport is proving its mettle in terms of handling some of the most complex situations from a leasing perspective, and its ability to be customized with an extraordinary breadth of business rules."

Rapport will enhance core application processing functionality, partner/vendor support and reporting capabilities, increase information security, and support multiple financial product types and participations. In addition, it will provide multiple workflow efficiencies, as well as connectivity with other FCL applications, and has been developed to handle the tax rules for all 50 states, including tax exemption, down to the county and city level, as the appropriate tax logic has been configured into the system.

- more -

Introduced in 2002, Rapport has been selected by more than 25 companies to increase the efficiency of their lease/loan processing from origination through booking. While it can be fully integrated with a range of back-office systems, the teaming of Rapport with ProFinia™, the asset-centric lease/loan accounting system from IDS, forms a powerful, highly customizable solution suite that promotes increased productivity and return on asset (ROA) across the enterprise. IDS's expert Professional Services team offers a full range of client support, including a complete migration strategy to minimize the cost and risk associated with conversion to these solutions.

About International Decision Systems

International Decision Systems (IDS) is the global leader in developing lease/loan accounting and portfolio management software and services. Headquartered in Minneapolis, Minnesota, IDS also has offices in London, Sydney, and Singapore. IDS offers the largest and most experienced global consulting, implementation, and technical support teams in the equipment financing industry. For additional information about International Decision Systems, visit www.idsgroup.com.

About Farm Credit Leasing (FCL)

With more than \$1 billion in leases outstanding, FCL serves 7,000 customers across the nation. Customers include agricultural producers, cooperatives, Farm Credit associations, agribusinesses and rural electric, communications and water systems. FCL is part of the \$125 billion U.S. Farm Credit System, and is a wholly-owned subsidiary of CoBank, a Farm Credit System bank with \$31 billion in assets. For more information on FCL, visit www.fcleasing.com.

#