



INTERNATIONAL  
DECISION SYSTEMS

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## International Decision Systems Unveils New Releases of Rapport and ProFinia for End-to-End Lease/Loan Management

**MINNEAPOLIS, MN, March 29, 2005** – International Decision Systems (IDS), the standard-setting market leader in equipment financing software and service solutions, has announced new releases of both Rapport™ and ProFinia™. Rapport 5.2 is the latest version of the company's Web-enabled solution for lease/loan origination through booking, already the productivity-enhancing choice of 25 leading equipment finance companies. ProFinia 3.2 adds substantial functionality to the asset-centric back-office accounting solution poised for wider penetration of the marketplace.

“Our clients are increasingly moving to a highly automated, asset-centric model for their lease/loan businesses,” said Charles Lyles, IDS President. “These new releases add significant new functionality to each solution, while also representing a major leap forward in end-to-end system integration,” he added. “This and future coordinated releases of major IDS products will help equipment lessors improve operating efficiencies, gain centralized access to the information needed for fast, solid decisions, and increase return on assets,” he added.

The full Rapport/ProFinia software suite helps equipment finance companies automate their business processes from handling sales leads through disposition of assets.

Release Highlights

***Rapport 5.2:***

- This new release emphasizes accessibility, ease of navigation, and more flexible reporting, as well as simplified creation of external users to encourage the product's rollout to dealer networks and vendors.
- Document creation and management are improved with the capability to merge multiple PDF documents within Rapport, while maintaining an accurate, complete document checklist at all times.

- Users of the IDS InfoLease® back-office solution can improve risk management with the ability to conduct complete exposure calculations for new lease applications by existing customers.
- Rapport now incorporates an embedded workflow tool that will enable progressively better coordination of processes throughout the organization. Future releases of both applications will extend this capability for improved activity “triggering” and decision-prompting.

***ProFinia 3.2:***

- Directory Service-integrated security implementation, based on Central Identity Management (CIM), enables more controlled access for system users, and thus increased assurance of regulatory compliance.
- This release also enables entry and tracking of third-party (dealer) information for each agreement and asset.
- Reporting enhancements include the addition of standard infrastructure allowing customers to generate reports using a Web interface.

While it can be fully integrated with a range of back-office systems, the combination of Rapport with ProFinia forms a powerful, highly customizable solution suite that promotes increased productivity and return on asset (ROA) across the enterprise. The expert IDS Professional Services team delivers complete client support, including an efficient migration strategy to minimize cost and risk associated with conversion to new solutions.

About International Decision Systems

International Decision Systems (IDS) is the global leader in developing lease/loan accounting and portfolio management software and services. Headquartered in Minneapolis, Minnesota, IDS also has offices in London, Sydney, and Singapore. IDS offers the largest and most experienced global consulting, implementation, and technical support teams in the equipment finance industry. For additional information about International Decision Systems, visit [www.idsgroup.com](http://www.idsgroup.com).