



INTERNATIONAL  
DECISION SYSTEMS

International Decision Systems  
80 South Eighth Street Suite 1500  
Minneapolis, Minnesota 55402 USA

Tel: +1.612.851.3200  
Fax: +1.612.851.3207  
Web: [www.idsgroup.com](http://www.idsgroup.com)

### **For Immediate Release**

Media Contacts:

Jody Hinkle, Public Relations Manager, 612-851-3436, [jhinkle@idsgroup.com](mailto:jhinkle@idsgroup.com)

## **Fortune 500 Global Companies Select Rapport™ from International Decision Systems, Release 5.5 Now Available**

**MINNEAPOLIS, Minn.** (March 1, 2006) -- International Decision Systems announced today that two more global Fortune® 500 companies selected Rapport™ and began worldwide implementation including rollout of the application's powerful vendor/dealer functionality for tens of thousands of associated business partners. These new firms join a growing list of entities thriving on the innovation and efficiencies achieved with Rapport.

Rapport has enjoyed rapid adoption among banks, manufacturers and independent lending organizations for a range of origination functions for loans, leases and mortgages. With inherent configurability and robust workflow, Rapport has been integral to efficiency and innovation gains in originating and booking new deals. Release 5.5 continues to advance operational efficiency and offering innovation in three key areas:

1. Rapport™ Rules configurability combined with the associated business process re-engineering possibilities is the impetus for efficiency gains reported to be as high as 400 percent. Release 5.5 paves the way to easily implement your business rules exactly as you require it in a test environment and seamlessly move your configured test system into your production environment.
2. Pricing your quotes in Rapport has added flexibility. In addition to structuring for seasonal and skip payments, Rapport now allows you to also solve for equipment cost, residual value or term and allows access to the powerful discounting capability of the underlying InfoAnalysis® Quoting Engine.
3. Multi-format document output allows document creation with the tool you already know – Microsoft® Word. As terms are negotiated, these documents are easily edited. All Word documents are stored securely in the database for future retrieval, and are easily converted to a PDF document for distribution.

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Rapport is designed to link to any back-office servicing suite including InfoLease®, LeaseEnterprise™ and ProFinia™ by International Decision Systems. In addition, clients may choose to implement Rapport with a vendor/dealer base and book business to a selected third-party financing partner. Other applications of Rapport include the ability to capture and process applications for a captive finance operation and if declined, referring the application to other financing organizations without additional data-entry.

“Rapport has opened new doors for businesses that seek efficiency and competitive advantage in their origination and booking operations,” says Howard Dunlavy, Rapport product manager for International Decision Systems. “It is inherently adaptable with enormous capabilities to transform organizations focused on process enhancements including offering creative financing products and pricing innovation.”

“Rapport is uniquely implemented across the globe by organizations that comprise hundreds of billions of dollars in financed goods,” says Todd Davis, chief operating officer at International Decision Systems. “Today it’s primarily accelerating the origination of commercial financing for leases and loans, but with its powerful and proven capabilities to drive new business strategies we expect to see it adopted soon in other origination intensive industries including insurance and consumer financing.”

#### **About International Decision Systems**

International Decision Systems is the global leader in developing asset finance portfolio management software and services. Headquartered in Minneapolis, Minnesota, International Decision Systems also has offices in London, Sydney, Singapore and Bangalore, India. International Decision Systems offers the largest and most experienced global consulting, implementation, and technical support teams in the asset financing industry. For additional information about International Decision Systems, visit [www.idsgroup.com](http://www.idsgroup.com) or call 1-866-465-9393 or 1-612-851-3200 for the global headquarters or the European office at ++44 (0)1256-302000.

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