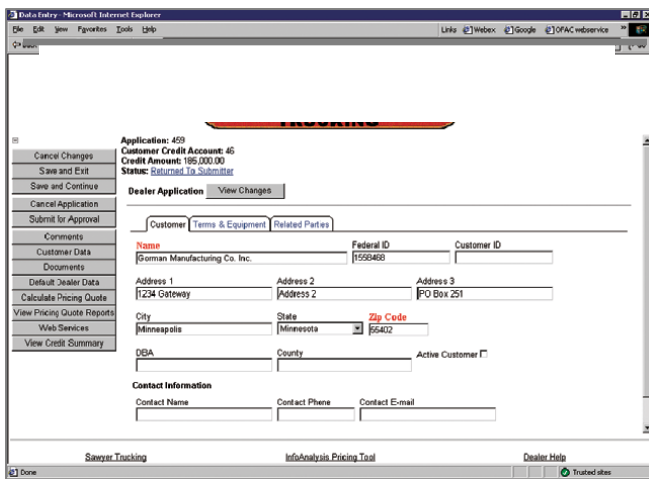


InfoAnalysis Quoting Engine

The Web-based pricing solution for equipment finance.

The pricing flexibility your sales people need, with the centralized control behind the scenes that your company requires



The screenshot shows a web browser window displaying the InfoAnalysis Quoting Engine interface. The main content area is a 'Dealer Application' form for 'Gorman Manufacturing Co. Inc.'. The form includes fields for 'Name', 'Federal ID', 'Customer ID', 'Address 1', 'Address 2', 'Address 3', 'City', 'State', 'Zip Code', 'DBA', 'County', and 'Active Customer'. A 'Contact Information' section is also visible with fields for 'Contact Name', 'Contact Phone', and 'Contact E-mail'. A sidebar on the left contains navigation options like 'Cancel Changes', 'Save and Exit', 'Submit for Approval', etc. The browser's address bar shows 'http://www.iaqe.com/Default.aspx'.

InfoAnalysis Quoting Engine

What can IAQE do for your sales process?

Extend pricing capability directly to your business partners – vendors, dealers, brokers – securely, and offer exactly the options you want to offer through each channel.

The IAQE user can:

- ◆ Generate automated price quotes based on program template-type set-ups, maintained by you behind the scenes;
- ◆ Produce multiple pricing option quotes with a single mouse click;
- ◆ Go directly to program-based pricing options
- ◆ Go directly to equipment-based pricing options; right down to residuals and yields that are tied to make and model.
- ◆ Produce pricing runs and amortizations with a few mouse clicks, brought right to the browser
- ◆ Select the pricing option desired, and send the data automatically into Rapport to create a credit application and start the origination process.

Why IAQE?

To increase your sales productivity

Provide a 21st century pricing tool for your business partners, while ensuring that all pricing quotes meet your profitability standards.

To enhance your assurance of administrative compliance

Control the products, structures, and pricing options, including yield and residual parameters, invisible to the user.

What can IAQE do for your origination process?

Start the approval process by entering whatever your company requires *just once*, knowing that the entire decision process will move through all of its steps and hand-offs automatically (*not manually!*) – with no required intervention from you, but with the ability to check on its progress at any time through your browser

IAQE is configurable for each line of business, or for each partner, while still providing all of these benefits to your company.

IAQE uses the popular InfoAnalysis™ pricing tool behind the scenes, tightly integrated with the Rapport® origination system.

Rapport

Web Server

Microsoft Windows Server
Microsoft Windows IIS

Database Server

Microsoft SQL Server on:
Microsoft Windows Server
Oracle RDBMS
Microsoft Windows Server on:
IBM AIX

Application Server

One copy of InfoAnalysis
Microsoft Windows Server
Microsoft .NET Framework

Client Workstation

Microsoft Windows Client
Microsoft Internet Explorer

For the most current information on supported components, please contact us and request the "IAQE® Technology Guidelines".

Difference-Making Software and Services from the Company that Truly Knows Origination

Building upon 30 years experience and hundreds of rock-solid implementations, International Decision Systems® delivers proven, productivity-enhancing software, industry-leading innovation, and business process refinement through an accomplished Professional Services team. The majority of over 300 *International Decision Systems* employees are focused on product R&D and active, direct support of over 250 customers worldwide.

In tune with your business needs today, *International Decision Systems* offers solutions finance operations and the full range of business budgets.

Imagine the most efficient process you could want...and build it – with Rapport!

International Decision Systems
1500 IDS Center
80 South Eighth Street
Minneapolis, MN 55402 USA
Tel: +1.612.851.3200
Fax: +1.612.851.3207

International Decision Systems, Limited
Norton House
1 Stewart Road
Basingstoke
Hampshire RG24 8NF UK
Tel: +44.1256.302000
Fax: +44.1256.302005

International Decision Systems Australia, Pty Ltd
Suite 3, 17/83 Clarence Street
Sydney, NSW 2000 Australia
Tel: +61 2.9247.9166
Fax: +61 2.9247.9212

International Decision Systems
Singapore Branch Office
9 Temasek Boulevard
#15-02A Suntec Tower Two
Singapore 038989
Tel: +65 6333.9866
Fax: +65 6333.9877

IDS Software Solutions (India) Private Ltd.
6th Floor, Tower D, Corporate Block
Diamond District, Airport Road
Bangalore, India 560 008



INTERNATIONAL
DECISION SYSTEMS®

www.idsgroup.com