

## **Farm Credit Leasing Selects *ProFinia*<sup>™</sup>, Extending its Strategic Partnership with International Decision Systems<sup>®</sup>**

MINNEAPOLIS, Minn. (March XX, 2007) International Decision Systems, Inc. announced today that Farm Credit Leasing (FCL) has selected *ProFinia*<sup>™</sup>, the leading asset-centric lease/loan management solution. The addition of *ProFinia* will enhance FCL's earlier implementation of the *Rapport*<sup>®</sup> origination software from International Decision Systems.

Mike Romanowski, vice president of alliance solutions for CoBank, FCL's parent company, says that International Decision Systems provides a solution that will deliver a significant strategic advantage for both FCL and its customers. "With *Rapport*, we are able to deliver service to our customers and the Farm Credit System in a way that no other origination system would support. By adding *ProFinia* to *Rapport*, both our short-term and long-term goals can be more easily achieved. Over the next few months, we will work to bring *ProFinia* to a large number of our customers and partners, and then we will roll it out to our entire customer base."

Ron Dolan, International Decision Systems' global vice president of sales and marketing states, "We have formed a strategic relationship with FCL that is indicative of the strength of our solutions and our commitment to our partners in the equipment finance industry. The ability to dynamically configure our systems allows FCL to deliver market-leading solutions to their customers."

Todd Davis, International Decision Systems' chief executive officer, states "We're proud to keep building success with our long-term relationships and dedication to the equipment finance industry. We will continue to work with our strategic partners to deliver innovative best practices that drive efficiency, growth and integrity in all facets of their organizations."

### **About Farm Credit Leasing**

With \$1.2 billion in leases outstanding, and a total of \$1.4 billion in lease assets under management, Farm Credit Leasing Services Corporation (FCL) serves approximately 5,000 customers across the nation. Customers include agribusinesses, cooperatives, rural electric and water utilities, rural communications companies, Farm Credit associations and agricultural producers. For more information about Farm Credit Leasing, please visit [www.fcleasing.com](http://www.fcleasing.com).

FCL is a wholly-owned subsidiary of CoBank. As Rural America's Cooperative Bank, CoBank specializes in providing financial solutions and leasing services to cooperatives, agribusinesses, Farm Credit associations, and rural energy, water and communications companies. The bank also finances agricultural exports. CoBank has a national office in Denver, additional offices across the U.S., and two international representative offices. CoBank is part of the \$163-billion U.S. Farm Credit System. For more information about CoBank, please visit [www.cobank.com](http://www.cobank.com).

**About International Decision Systems, Inc.**

International Decision Systems is the global leader in developing equipment finance portfolio management software and services. Headquartered in Minneapolis, Minnesota, International Decision Systems also has offices in London, Sydney, Singapore and Bangalore. International Decision Systems offers the largest and most experienced global consulting, implementation, and technical support teams in the equipment financing industry. For additional information about International Decision Systems, visit [www.idsgroup.com](http://www.idsgroup.com), or call 1.866.465.9393 to reach global headquarters.

###

Media Contact:

Gina M Koenen

Sales & Marketing Support Specialist

International Decision Systems

80 South 8th Street Suite 1500

Minneapolis, MN 55402

612-851-3363 Direct

612-851-3209 Fax

[gkoenen@idsgroup.com](mailto:gkoenen@idsgroup.com)