



INTERNATIONAL
DECISION SYSTEMS

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International Decision Systems Signs JDR Solutions as First ProFinia™ Customer

MINNEAPOLIS, Minn., USA, March 10, 2004 – International Decision Systems, Inc. (IDS), the global leader in developing accounting and portfolio management software and services for the lending industry, today announced that JDR Solutions of Indianapolis, Ind., has signed on as the very first ProFinia™ customer.

Offering true asset-level accounting, open architecture for seamless interfacing with enterprise systems, and the power to readily access real-time data, ProFinia is the next generation lease/loan software solution.

“As the industry’s earliest adopter of ProFinia, JDR Solutions is taking part in an important phase of our product roll out,” states IDS President Charles Lyles. “JDR is helping IDS refine the implementation process other lending companies will use to set up ProFinia in their organizations.”

As a well-known Application Service Provider in delivering customized front-end and back-office lease portfolio administration services, JDR Solutions will soon offer its clients all of the advantages of ProFinia’s robust capabilities in a hosted environment. “We look forward to working closely with the team at IDS on the implementation and testing of this new software,” adds JDR Solutions President John Schaffner. “The enhancements built into ProFinia will open up new opportunities for our company, and will ultimately increase our productivity and streamline the process cycle for our clients.”

ProFinia delivers many ways to make the lease/loan process more efficient and profitable. For example, ProFinia:

- Is designed around assets and customers to provide true asset-level accounting
- Allows customers to choose Oracle or Microsoft SQL as the underlying database
- Provides secure Internet-based communication to link business partners and customers around the clock and around the world
- Is built with J2EE, the industry standard development language on which the vast majority of Fortune 1000 companies are deploying applications

- Provides user-friendly system navigation through a graphical interface
- Enables integration of front-end and back-end data
- Supports global business practices – including multiple language requirements, local tax laws, currencies, business calendars and localization of terms and conditions

For more information about ProFinia, or how lending companies can take advantage of opportunities IDS is affording early adopters, call 612-851-3200.

About International Decision Systems

International Decision Systems (IDS) is the global leader in developing lease/loan accounting and portfolio management software and services. Headquartered in Minneapolis, Minnesota, IDS has offices in London, Sydney, and Singapore. IDS offers the largest and most experienced global consulting, implementation, and technical support teams in the leasing industry. For additional information about International Decision Systems, visit www.idsgroup.com.

About JDR Solutions

JDR Solutions, LLC, based in Indianapolis, Indiana, is a third-party outsourcing firm providing lease/loan portfolio administration, accounting software hosting and data management. For more information on JDR Solutions, visit www.jdrsolutions.com.

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