



INFOANALYSIS QUOTING ENGINE® (IAQE)  
FROM INTERNATIONAL DECISION SYSTEMS®

## InfoAnalysis Quoting Engine

### The Web-based pricing solution for equipment finance.

The pricing flexibility your sales people need, with the centralized control behind the scenes that your company requires

The screenshot shows a web browser window with the InfoAnalysis Quoting Engine interface. The main form is titled "Dealer Application" and includes fields for "Customer Name" (Roman Manufacturing Co. Inc.), "Firm ID" (R59808), "Customer ID", "Address 1" (1234 Gateway), "Address 2", "Address 3" (P.O. Box 251), "City" (Minneapolis), "State" (Minnesota), "Zip Code" (55402), "DEA", "County", and "Active Customer" checkbox. There are also fields for "Contact Name", "Contact Phone", and "Contact Email". A sidebar on the left contains navigation options like "Cancel Changes", "Save and Exit", "Save and Continue", "Cancel Application", "Submit for Approval", "Customer Data", "Documents", "Data of Dealer Data", "Calculate Pricing Quote", "View Pricing Quote Reports", "Mail Services", and "View Credit Summary".

### Why IAQE?

To increase your sales productivity  
Provide a 21st century pricing tool for your business partners, while ensuring that all pricing quotes meet your profitability standards.

To enhance your assurance of administrative compliance  
Control the products, structures, and pricing options, including yield and residual parameters, invisible to the user.

### What can IAQE do for your origination process?

Start the approval process by entering whatever your company requires *just once*, knowing that the entire decision process will move through all of its steps and hand-offs automatically (*not manually!*) – with no required intervention from you, but with the ability to check on its progress at any time through your browser

IAQE is configurable for each line of business, or for each partner, while still providing all of these benefits to your company.

IAQE uses the popular InfoAnalysis™ pricing tool behind the scenes, tightly integrated with the Rappport® origination system.

## InfoAnalysis Quoting Engine

### What can IAQE do for your sales process?

Extend pricing capability directly to your business partners – vendors, dealers, brokers – securely, and offer exactly the options you want to offer through each channel.

The IAQE user can:

- ◆ Generate automated price quotes based on program template-type set-ups, maintained by you behind the scenes;
- ◆ Produce multiple pricing option quotes with a single mouse click;
- ◆ Go directly to program-based pricing options
- ◆ Go directly to equipment-based pricing options; right down to residuals and yields that are tied to make and model.
- ◆ Produce pricing runs and amortizations with a few mouse clicks, brought right to the browser
- ◆ Select the pricing option desired, and send the data automatically into Rappport to create a credit application and start the origination process.

*Rapport*

Web Server

Microsoft Windows Server  
Microsoft Windows IIS

Database Server

Microsoft SQL Server on:  
Microsoft Windows Server  
Oracle RDBMS

Microsoft Windows Server on:  
IBM AIX

Application Server

One copy of InfoAnalysis  
Microsoft Windows Server  
Microsoft .NET Framework

Client Workstation

Microsoft Windows Client  
Microsoft Internet Explorer

*For the most current information on supported components, please contact us and request the "IAQE® Technology Guidelines".*

Difference-Making Software and Services from the Company that Truly Knows Origination

Building upon 30 years experience and hundreds of rock-solid implementations, International Decision Systems® delivers proven, productivity-enhancing software, industry-leading innovation, and business process refinement through an accomplished Professional Services team. The majority of over 300 *International Decision Systems* employees are focused on product R&D and active, direct support of approximately 250 customers worldwide.

In tune with your business needs today, *International Decision Systems* offers solutions finance operations and the full range of business budgets.

Imagine the most efficient process you could want...and build it – *with Rapport!*

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