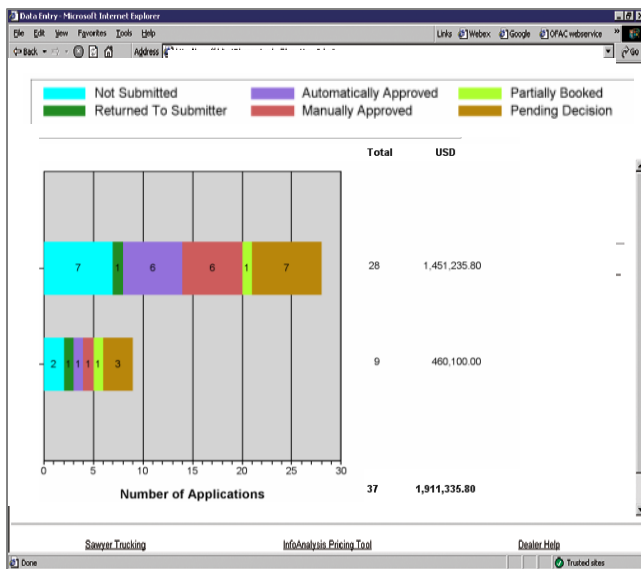


# Rapport® Business Intelligence Workbench Software

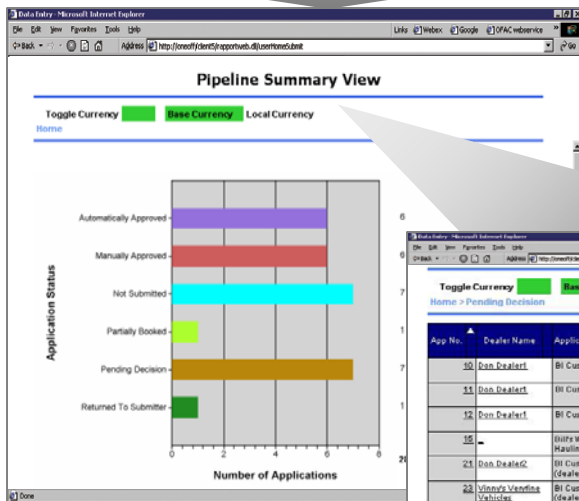
*What would you like to know – right now – about your pipeline?*

Now you can get all of the critical information you need about your pending new business from your Rapport system, delivered to your desktop in a few mouse clicks.

## Overview



## Drill Down



Figures 1-3 - Pipeline Summary

App No.	Dealer Name	Applicant Name	Credit Amount (USD)	Status	Date Entered	Date At Status
10	Don Dealer1	BI Customer	87,600.00	Pending Decision	Wednesday, May 02, 2007	Wednesday, May 02, 2007
11	Don Dealer1	BI Customer	60,750.00	Pending Decision	Wednesday, May 02, 2007	Wednesday, May 02, 2007
12	Don Dealer1	BI Customer	37,500.00	Pending Decision	Wednesday, May 02, 2007	Wednesday, May 02, 2007
15		Billy Wood Hauling	311,110.90	Pending Decision	Thursday, May 03, 2007	Thursday, May 03, 2007
21	Don Dealer2	BI Customer (Dealer 7)	20,000.00	Pending Decision	Wednesday, May 02, 2007	Wednesday, May 02, 2007
23	Yonah's Used Cars	BI Customer (Dealer 5)	37,333.33	Pending Decision	Wednesday, May 02, 2007	Wednesday, May 02, 2007
22	Don Dealer1	BI Customer	46,666.67	Pending Decision	Friday, May 18, 2007	Friday, May 18, 2007

## What do your new business prospects look like right now?

If you are responsible for bringing in equipment financing transactions, you need to know how your salespeople are doing. At any given moment, it may be critical for you to see the big picture. If you're not seeing the pipeline strength you expect, then it may be critical for you to quickly see the details, so that you can figure out what action to take.

The Rapport Workbench gives you those capabilities in dashboard reports for all the important aspects of your new business pipeline:

**Pipeline Summary View** – The number and value of applications in your pipeline, broken down by stages of your origination process, with the ability to drill down four levels, right to the individual transaction.

**Average Turnaround Time Report** – Statistics for your overall process, including the average time for an application to be manually approved or rejected. Drill down another level to see the individual applications.

**Application Volume Report** – The number and credit amounts of applications in your pipeline, in total, and broken down by process stages.

*For each report, the user clicks on the graph to drill down, and drill down again.*



## *Rapport*

### **Web Server**

Microsoft Windows Server  
Microsoft Windows IIS

### **Database Server**

Microsoft SQL Server on:  
Microsoft Windows Server  
Oracle RDBMS  
Microsoft Windows Server on:  
IBM AIX

### **Application Server**

One copy of InfoAnalysis  
Microsoft Windows Server  
Microsoft .NET Framework

### **Client Workstation**

Microsoft Windows Client  
Microsoft Internet Explorer

*For the most current information on supported components, please contact us and request the "Rapport Technology Guidelines".*

## **Difference-Making Software and Services from the Company that Knows Origination**

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