



NEXT GENERATION FLEET MANAGEMENT AND CONTRACT HIRE

IDS Fleet is one of the most powerful, flexible and cost-effective software in the marketplace. And with the perfect balance between ‘out-of-the-box’ functionality and client-specific implementation, IDS Fleet is a world-class solution.

It is easy to see why IDS Fleet, based on White Clarke Group’s CALMS Technology, is becoming a major player in the fleet and contract hire sectors because it delivers so many benefits to organizations working in a highly competitive marketplace.

IDS Fleet supports multiple sales and business channels—all focused on delivering end-to-end integrated processes from initial customer contact all the way through in-life customer support to contract renewal. Bottom line that means lower costs, higher service levels and improved business integration with partners all along the value chain.

- ✓ Instant decisioning and instant take-on in an easy-to-use, seamless environment
- ✓ Self-serve capabilities for internal users and external users such as fleet managers, drivers, suppliers, and repairers. Self-service functions improve user satisfaction and reduce operating costs
- ✓ Supports retail and fleet auto finance in a single system—quote and compare user and owner products in the same sales channel
- ✓ Special vehicle build facility to add and price pre-configured special option packs, supplied by body builders or OEM suppliers
- ✓ Full fleet quotation capability allowing complex multi-vehicle configuration and quotation, including dealer-fit and factory-fit options, referencing master hire agreements. Customer-specific vehicle restrictions, option packs, value-added bundles, finance products, finance rates, rental profiles, and residual or guaranteed future values are all available
- ✓ Public user, customer, fleet manager, and quotation capability in a self-serve environment

The only truly 100% web-based solution available from any supplier—covering everything from the individual consumer to SMEs to large corporates.

IDS Wholesale platform delivers powerful business benefits

- ✓ Configurable vehicle locator, allowing searches in a preferred dealer network, all franchised dealers, manufacturer, funder or special offer vehicle inventory, including 'close match' alternatives
- ✓ Contract management functions such as vehicle transfers or novations, contract extensions, early terminations, end-of-contract billings, and other contract variations
- ✓ Compliance management, including registration documents, roadworthiness tests, fines, driver checking, insurance checking, and manufacturer modifications or recalls
- ✓ The fleet maintenance element delivers a more proactive approach to the management of the vehicles in the fleet, their maintenance, and the relationship with customers, drivers, repairers and suppliers. Increased fleet manager and driver satisfaction while enhancing asset values. Matching fleet maintenance requirements against the repairer capacity means lower fleet management costs
- ✓ Key account management covering customer-specific schemes, discounts, driver management
- ✓ Order management—including bulk order capability, automated driver/vehicle allocation, optional integration with dealer management systems
- ✓ Matrix pricing—replace excess mileage functionality with a bespoke pricing grid providing multiple term and mileage quotes upfront. This new functionality also enables the 'dynamic management' of contract charges on a month by month basis if required
- ✓ Company policy management now includes default and desirable specification features enabling the automatic incorporation of essential or desirable vehicle features in all relevant quotes. The ability to remove them is also controlled by company-specific policy
- ✓ Pricing setup enjoys a brand new setup module allowing the rapid configuration of regularly used pricing data in one highly functional module
- ✓ Automatic loading of discount letters from manufacturer supplied data files or third party suppliers without the need for re-keying of any data



Out-of-the-box, standard configurations mean rapid implementation that fits your commercial needs.

There are so many reasons to choose IDS Fleet

IDS Fleet provides a seamless exchange across company borders and between business partners. And, being truly international, it supports cross-border operations with multiple legal, language, currency and brand capabilities.

IDS Fleet helps you meet change head-on, responding to the unforeseen in markets and customer expectations—turning business threats into business opportunities. Having personalized the system, authorized users are able to make future changes, such as introducing new finance products.

It is the only solution that provides fleet, showroom, call center and customer portals. Self-serve, multi-channel solutions that meet today's and tomorrow's customer expectations. A significant sales differentiator.

Built on proven
global sector
expertise with
complete
tailorability built
in

FRONT, MIDDLE AND BACK-OFFICE IN-LIFE SERVICING WITH A UNIQUE PORTAL APPROACH

Fleet Portal

A specialized portal for the fleet business user, giving self-serve access to a range of functions such as fleet quotations and configurators, driver-specific quotes, vehicle location, ordering, and order tracking. The whole complex pricing arena around key account management, repairs, servicing, and maintenance.

Bespoke Driver Portal

A fully curated process allowing the driver to logon and search and configure within their company policy whilst viewing upgrade options and key vehicle information. The driver can place a replacement car order directly.

Dealer Portal

A point-of-sale portal with customized functionality and 'look and feel' including private labelling, for dealers.

Customer Portal

A self-serve portal that enables customers to complete the originations process from quotation and credit decision through to document printing. It includes a personalized workspace facility to track the progress of proposals and view previously booked contracts, quotes, and proposals. In the fleet environment, end-users are able to customize vehicles themselves, all within the company's business rules and constraints.

Vehicle Configurators

Single vehicle and multi-vehicle 'selector/shopper' configurators, used by the portals to give users the ability to fully configure vehicles and verify their selection.

Field Sales Hand-held Quotations

A mobile field sales quotation facility capable of operating stand-alone on a wide variety of hand-held devices.

For companies with a significant investment in an SAP technology landscape, we have a proven IDS Fleet SAP-compliant solution.